

Product Value Information – Political Risk - 2025

Insurer name	IQUW Syndicate Management Limited
Product Name	Political Risk
Class of business	Specialty
Method of Placement	Open Market Only
Date of assessment	July 2025

Manufacturer Information

Product Review Process

This product has been subject to Insurers Product Governance process and has been reviewed and signed off by our POG committee as representing fair value to our mutual customers. As a minimum and depending on the customer type, our product review covers the following topics:

- Customer type and product suitability
- Product features and complexity
- Claims volumes, declination rates and average claims pay out
- Loss ratios
- Pricing model and acquisition costs
- Sale and distribution channels
- Cancellation rates, reasons and quantitative information
- Customer feedback including complaint volumes and root cause analysis
- Adherence to regulatory standards and laws

Details of the target customer, cover and territories can be found on the IQUW website <https://iquw.com/insurance>

Customers are predominantly Large commercial risks.

Quarterly attestations will ensure that we track the customer type and amend our review to a more granular level if required, as per the Financial Conduct Authorities product governance rules and guidance (PROD Chapter 4).

Target Market

- Banks and FI's
- Public Agencies (Developmental Financial Institutes, Multi-Laterals, Export Credit Agencies)
- Commodity Traders
- Corporates

Types of customers for whom the product would be unsuitable

- Any customer type not detailed in the scope under the Target Market
- Consumers

Product Features

- The use of standard market policy wordings specific to the class of business.
- Where applicable, bespoke amendments are made, but these are still market standard.
- The product is not new or novel.

Distribution Strategy

- The product is sold via a Lloyd's broker.
- Political Risk will cover worldwide jurisdictions subject to the relevant local regulatory and sanctions guidelines being met.

Service

- Claims where IQUW are lead are dealt with by IQUW's dedicated and professional claims team.
- Complaints where IQUW are lead are dealt in house by IQUW Customer Relations team.

Vulnerable Customers

IQUW has a strong Vulnerable Customer Policy in place to ensure that fair treatment of customers is ingrained in the company's culture. Customer vulnerability is currently monitored through our claims and complaints process to ensure that appropriate support is provided so that we can interact and deliver on our service effectively, to avoid consumer harm and provide good customer outcomes. Any management information that does come in we will analyse and support those in which have been identified.

Did any Vulnerable customer characteristics present themselves as risks during the review of the product?

Health	Conditions that affect ability to carry out day-to-day tasks	
Life events	Such as bereavement, job loss or relationship breakdown	
Resilience	Low ability to withstand financial or emotional shocks	
Capability	Low knowledge of financial matters or low confidence	
None of the Above		X

Distributor Information

Acquisition Costs	IQUW fully supports and encourages the principle of transparency and expects full disclosure by the intermediaries of all commissions and other compensations to their insureds, which is incorporated within the TOBA's from our broking counter parties.
Insurer fees	IQUW do not apply additional fees to our products.
Brokerage	IQUW have built in commission limits. IQUW adhere to the generally accepted levels of commission that are normal for the class.
Fees	Fees are directly considered between the broker and the customer; it is the broker responsibility to ensure any fees applied are fair and appropriate to the risk.
Add On	IQUW do not offer any add ons for this product, it is the broker responsibility to ensure any additional products offered are suitable and appropriate to customer needs.
Complaints	Complaints contact details: 0345 268 0279 or complaints@iquw.com

Fair Value

Assessment Summary	IQUW have put in place a process to ensure that all their products and the service provided are subjected to regular scrutiny to meet the needs of their customers. We consider benefits, cover and value in the chain. The information above details the activities that have been undertaken to ensure this product provides fair value to our customers.
Date of product review conducted	July 2025
Expected date of next assessment	July 2026